

QUESTIONS?









Phone lines are muted

Type questions in the "Questions" area on the webinar control panel

Raise your hand if you prefer to ask in your own voice

Session is being recorded

AGENDA

Introduction - 10:00

Laust Michaelsen

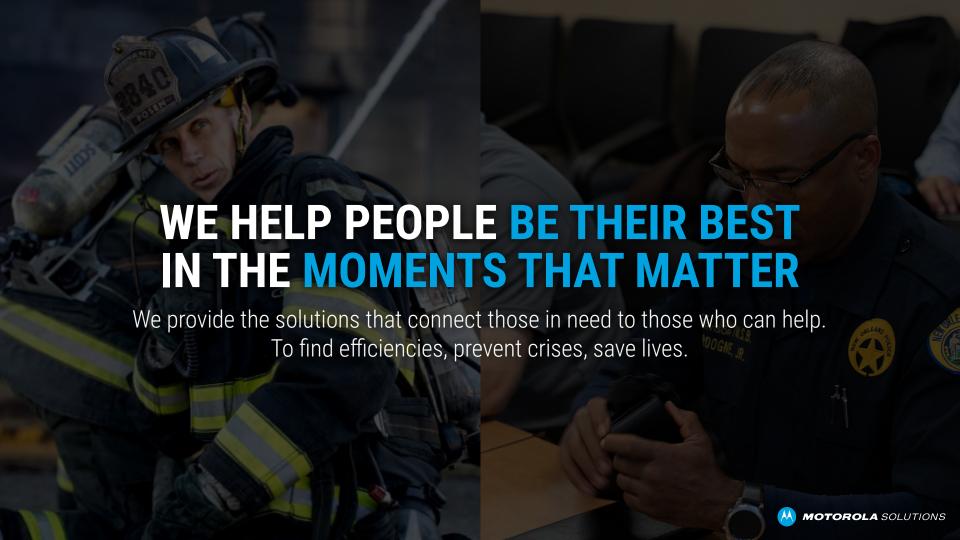
Senior Account Executive

WAVE PTX APPLICATIONS - 10:05

Dan Faulkner

WAVE PTX EMEA Sales Lead

Q&A - 10:25



MISSION-CRITICAL ECOSYSTEM

Video Cameras, Recorders, Encoders
Body Worn Cameras
In-Car Video
Access Control
Unusual Motion Detection
Appearance Search
License Plate Recognition

LMR
MISSION CRITICAL
COMMUNICATIONS

TETRA
APCO P25
Digital Mobile Radio
Public Safety LTE Networks

Purpose-built Broadband Devices Broadband Push-to-X LMR/LTE Interoperability

VIDEO SECURITY & ACCESS CONTROL CUSTOMERS

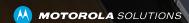
CITIZENS

MANAGED &

COMMAND CENTER SOFTWARE Emergency Call Management
Voice and Computer Aided Dispatch
Command & Control
Field Response & Reporting
Records and Evidence Management
Analysis and Investigations
Community Engagement

24/7 Network Ops Management

Cybersecurity Monitoring Service Continuity Risk Management Multi-technology Integration
Comprehensive Disaster Preparedness
Outcome-based Service Levels







DEPLOYMENT OPTIONS

WAVE PTX (CLOUD)

Deployed in Microsoft Azure. Geo redundant, cloud secure

Access via subscription per user. No minimum users required

Minimal upfront investment required by customer

Subscription price includes all services & updates

Multiple LMR Interop options (MOTOTRBO, DIMETRA, ROIP)

API access for 3rd party developers

Carrier-independent broadband PTT to connect teams across different networks and devices

WAVE PTX (ON PREM)

Deployed on customer own network

Installed on physical or virtual infrastructure

Supports 200 - 3000 users

Medium/ Large Enterprise or Government customers

Options for geo redundancy

Multiple LMR Interop options (MOTOTRBO, DIMETRA, ROIP)

API access for 3rd party developers

Platform for private PTT & data deployments for medium/ large enterprises

CARRIER INTEGRATED

Platform for private and nationwide Mission Critical PTT (MCPTT)

Network-integrated

Carriers, Private Networks, and Governments

Path to MCPTT-compliance

Carrier-grade reliability/scalability

API access for 3rd party developers

Platform for private and nationwide Mission Critical PTT/data/video deployments

SOLUTION COMPONENTS



WAVE PTX MOBILE APP

TURN YOUR SMARTPHONE INTO A PTT HANDSET AND LET EVERYONE BE PART OF THE CONVERSATION.

Get the speed and simplicity of Push-to-Talk (PTT) communications with the ability to share multimedia information at the touch of a button.













WAVE PTX DISPATCH

DISPATCH FROM
ANYWHERE WITH AN
INTERNET CONNECTION
AND STANDARD WEB
BROWSER

Stay connected to your teams and field personnel, wherever they are, with WAVE PTX Dispatch.



WEB-BASED DISPATCHING



MULTIMEDIA MESSAGING



LOCATION AND MAPPING

WAVE PTX TLK RADIO

GET THE BENEFITS OF WAVE PTX AND A RUGGED TWO-WAY RADIO ON A EUROPE-WIDE NETWORK.

The WAVE PTX radios offer rugged, compact devices that can withstand everyday knocks and drops and combine 3G/4G and Wi-Fi® Connectivity to provide fast and reliable broadband PTT communications.



EASY TO USE AND MANAGE



BUILT FOR THE JOB



PUSH-TO-TALK

MSI BROADBAND PUSH TO TALK OVERVIEW

STANDARD (COLLABORATION)



O Location Services

Photo & Video Sharing

(L) Real-Time Presence

OO Voice Message Fallback

SAFEGUARD (COMMAND)



LMR Interoperability*

O Location Based Communication

()) Ambient Listening

Remote User Check

Discreet Listening

Enable/Disable

ADD ON OPTIONS

☐☐ Video Streaming



DEVICE POSITIONING

SPECIALISATION BYOD







LEX L11

DEVICE POSITIONING

BYOD (BRING YOUR OWN DEVICE)

High availability (BYOD)

Multiple manufacturers

More choice

SPECIALISED DEVICE

Tested by MSI against WAVE PTX application

Multiple manufacturers

Lifecycle management of firmware versions

Specialist hardware support:

Hardware PTT button
Emergency button
Talkgroup selector
Background Mode

MOTOROLA SOLUTIONS DEVICES

Manufactured and tested by Motorola

Optimised for use with WAVE PTX

Rugged, durable enterprise-grade device

Battery life / replaceable battery

Loud audio

Specialist accessories

GCF certified

Dedicated PTT, emergency button, channel selector

Configuration managed via WAVE PTX Admin Portal: Features, Firmware

SPECIFIC USE CASE

VIDEO STREAMING

Challenge: Response team need a simple tool for instant video collaboration when at the incident site, either with other teams in the field or colleagues in the office. Traditional collaboration tools failed the simplicity test or weren't available on devices that fit with their challenging work environment.

Solution: Field teams were provided Evolve devices running the WAVE PTX Mobile Application with Video Streaming Addon.

Field team now have a video collaboration tool that fits with their existing workflows and is available whenever and wherever the collaborators are in the office, in the field.

Dispatcher







SPECIFIC USE CASE

AREA TALKGROUPS

Challenge: Multiple users, using different devices, working in different teams need to be able to collaborate as part of a single workgroup for a specific incident happening on site

Solution: The WAVE PTX Dispatch client can use the Area Talkgroup feature. Simply define the area required on the map, and select the users that are required to be a member of the dynamic Area Talkgroup.

Users will automatically join the Area Talkgroup and can communicate with colleagues using all WAVE PTX features (PTT voice, multimedia messaging & video streaming)

WAVE PTX Dispatch (SafeGuard/Command)





SPECIFIC USE CASE

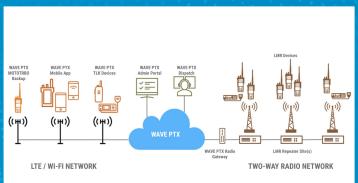
LMR INTEROPERABILITY

Challenge: The customer has a reliable and redundant LMR solution used for business critical voice communications. However they have new users (none radio users) who have a requirement to remain in constant communication with all colleagues.

Solution: The WAVE PTX Radio Gateway can be deployed to provide seamless interoperability between the Motorola LMR system and the WAVE PTX platform.

Users have the ability to initiate Private Calls or Group Calls which can include LMR users and/ or broadband users.

Deploying the WAVE Radio Gateway





CORE STRENGTHS

KEY SELLING POINTS

- Exceptional performance
- Multiple deployment options
- Embedded support services
- Feature rich
- Standards compliant
- Field proven, multiple reference customers in all deployments
- Strong MSI brand



CALL TO ACTION WHAT DO WE WANT FROM YOU?

- Talk to your account manager about any opportunities
- Get familiar with the WAVE PTX portfolio
- Take advantage of free trial offer 30 days use, no obligation





EVERYTHING WE DO COMES BACK TO OUR PROMISE

WE INNOVATE TO MOBILIZE AND CONNECT PEOPLE IN THE MOMENTS THAT MATTER





MOTOROLA SOLUTIONS

NEXT IN NORDIC MOMENTS THAT MATTER

MXP600 & M-RADIO
CONTROL APPLICATION

OCT 12TH 15:00 CEST

DEPLOYABLE LTE "TACTICAL

BUBBLE" SOLUTIONS

Contact Anders Ljunggren : anders.ljunggren@motorolasolutions.com, or Laust Michaelsen : laust.michaelsen@motorolasolutions.com, with topic suggestions, question or comments.



PREVIOUS SESSIONS IN NORDIC MOMENTS THAT MATTER

- MAKE THE RADIO WORK FOR YOU MXP600 ACCESSORIES
- VIDEO IN THE MISSION CRITICAL ECOSYSTEM
- TETRA AND MISSION CRITICAL BROADBAND ON COLLABORATION AND EVOLUTION
- THE CONNECTED FIRST RESPONDER
- NEXT GENERATION CONTROL ROOMS
- APPLIED BODY-WORN VIDEO
- VIDEO ANALYTICS, IT'S NOT ALWAYS ABOUT CAMERAS
- MANAGED SERVICES NØDNETT UNWRAPPED
- WAVE PTX BROADBAND PTT & EVOLVE LTE HANDHELD
- CAD & CONTROL ROOM SOLUTIONS

REPLAYS AVAILABLE ON THE NORDIC MOMENTS THAT MATTER WEBSITE

https://www.motorolasolutions.com/en_xu/communications/nordic_moments.html

Hosted by Laust Michaelsen and Anders Ljunggren

Operated by Amanda Clifford

Design, production and promotion by Matthew Hetherington, Oliver Zuber and Jerry Nachmann

